

Boskalis Strengthens Position In Growing Offshore Wind Market

Royal Boskalis Westminster N.V. (Boskalis, the Netherlands) has signed a Letter of Intent (LOI) to acquire offshore activities from VolkerWessels. Under the intended transaction, Boskalis will acquire maritime and offshore wind energy related activities of VolkerWessels, being VBMS, Stemat and VSI (Volker Stevin International).

Peter Berdowski, CEO Boskalis states that the company has for many years been working closely and constructively together with VolkerWessels both on- and offshore. Over the last couple of years, both companies jointly increasingly targeted offshore wind opportunities and together acquired and completed projects successfully. For the coming years, the demand for offshore wind energy is expected to further increase both in Northwest Europe and beyond. After the acquisition, Boskalis can incorporate these activities for the full one hundred percent. Combining these with the other maritime activities will create new opportunities for market and cost synergies.

Boskalis and VolkerWessels have been working together successfully for years in the offshore wind energy market. VBMS, a 50/50 Boskalis - VolkerWessels joint venture, is according to Boskalis the European market leader in the field of offshore cable installation with a strong market position and well-filled order book. As a consequence of this transaction, Boskalis will acquire the remaining 50% share in VBMS. Stemat has a global offering of specialised vessels including a cable laying vessel and multi-purpose vessels. VSI is specialised in the construction of offshore foundations and maritime constructions. Late 2014 and mid-2015, Boskalis and VSI in joint venture acquired two large offshore wind park projects, Wikinger and Veja Mate respectively. As a consequence of this transaction, Boskalis will execute these two projects on a 100% basis.

The current annual revenue, excluding the two offshore wind park projects, amounts to approximately EUR 200 million with an EBITDA of approximately EUR 30 million. The pro forma impact on the Boskalis order book as per year-end 2015 is more than EUR 600 million, of which more than EUR 200 million is attributable to the two offshore wind park projects that are currently being executed.

It is the intention to close this transaction in the second quarter of 2016 subject to the satisfaction of customary conditions and with an effective date of 1 January 2016.