

Oceanographic and Deepwater Contract For ODIM

A NOK44 million contract to deliver a complete handling system for an oceanographic research vessel, including the ODIM CTCU deepwater technology, has been awarded to ODIM. This order has been placed by China's Wuchang Shipyard, with the Institute of Oceanology, Chinese Academy of Sciences (IOCAS) as the ultimate user. Delivery is scheduled for December 2010.

In addition to the ODIM Compact CTCU cable traction control unit, with a lifting capacity of 20 tonnes, the delivery embraces deck equipment, overboard systems and associated control systems.

The company has more than 20 years of experience as a supplier of complete deck equipment and overboard systems for all types of research vessels worldwide. The ODIM Compact CTCU is a smaller version of the technology, which can be utilised as part of a complete oceanographic research system. This order represents the third of these compact units to be delivered by ODIM to the oceanographic market.

"The Norwegian sales team has worked purposefully with this customer over a long period in close cooperation with the ODIM sales force in Asia," says Jan Kjærstad, sales manager of the Oceanographic business area in Norway, in a comment on the new order.

"It's very gratifying that we've won a contract from Wuchang Shipyard for the IOCAS, and it's not least strategically important for us to reinforce our position in this segment," says Sit Kok Lee, Vice President, Sales & Marketing Asia.