Oceanology International 2014 Already Breaking Records





Oceanology International 2012 was a record breaker with 7,669 attendees (ABC audited) from more than 70 countries (a 10.9% increase on 2010) and over 525 exhibitors from 33 countries. The 2014 edition of the biennial show, being held at ExCeL, London from 11 to 13 March 2014, is already breaking records. This edition is to be larger at 16,000m2 of gross space and 73.6% of all that available space has already been firmly booked.

Exhibition director, James Coleman of Reed Exhibitions, says to have secured additional space at ExCeL to accommodate the demand, as they are currently expecting an extra 11% of exhibition space sold compared to the 2012 show based on requests. Booking has broken all previous records, with the current sales figure standing at 6,064 m2 - and climbing, a 24.9% increase over the 4,852 m2 that had been sold by this time two years ago. "Companies such as Veripos, Kongsberg, Gardline, and Fugro have all confirmed their space for 2014, with others getting ready to return their contracts."

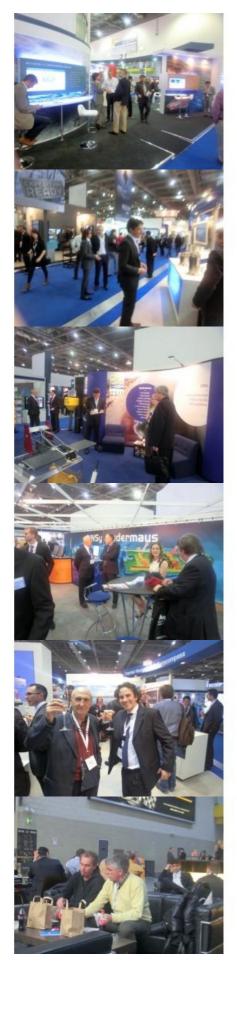
Oceanology International, part of the Energy & Marine events portfolio of Reed Exhibitions, is the global forum where industry, academia and government share knowledge and connect with the marine technology and ocean science community, improving their strategies for measuring, exploiting, protecting and operating in the world's oceans.

James Coleman finds it particularly rewarding that a dozen of the 'first time' exhibitors at Oceanology International 2012 have already booked a stand for 2014, which speaks volumes for how they fared this March. Those who have taken this 'giant leap' include: dotOcean (who have increased their stand space by 375% from 8m2 to 30m2), WASSP Ltd, Bourbon Offshore DNT SRL, Calecore (who have doubled their space from 24m2 to 48m2), Mariscope Meerestechnik, Tecnikabel, Norcom Technology Limited, Novacavi Srl, RIEGL Laser Measurement

Systems GmbH, Rowe Technologies, Septentrio Satellite Navigation, and Harmonic Drive AG.

There are also companies who were 'stand sharers' in 2012 who now have opted to take their own stand for 2014.

"We really should not be surprised by these dramatic figures, for research undertaken immediately after this year's event revealed that the





2012 show delivered great and commercially-measurable results: 89% of the 2012 exhibitors received or are expecting to receive an order in the next 6 to 12 months as a direct result of exhibiting at Oceanology International 2012; 83% of visitors from a wide range of end-user industries specifically came to the show to discover new products and services whilst meeting technical experts face-to-face; and 98% of exhibitors from 2012 said they were satisfied with the event, and 94% said they were likely to exhibit again at Oceanology International 2014 – and they are certainly proving that point!"

The Call for Papers for the Oceanology International conferences will be published in summer 2013 ensuring that all programmes are as topical as possible.

Oceanology International now has a more interactive website designed to deliver far more exposure for exhibitors throughout the entire pre-show period; an online lead feature enabling exhibitors to email visitors who express an interest in them, and other specific exhibitors; and a free-of-charge lead management system.



















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