## Teledyne Marine's One Team at OI 2016



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Teledyne Marine's newly formed One Team will be out in full force at OI 2016 in London, spanning four booths (F100, G100, J100 and D10) and 23 brands. Offering a breadth of marine technology in the industry, the Teledyne Marine companies provide a vast array of technology solutions ranging from tiny hydrophones and connectors to one-of-a-kind turnkey systems.

Teledyne Marine will be launching new products, conducting dock-side and on-water demos and hosting a Learning Centre with presentations spanning new product innovations, customer applications and tips to better utilise Teledyne Marine's products, software and services.

According to Mike Read, president of Teledyne Marine, the essence of the One Team approach is that, from first point of contact, customers will be aligned with an individual, or team of individuals, who will expertly address all aspects of their current application. With technologies broken into 5 core segments - Imaging, Instruments, Interconnect, Seismic and Vehicles - the Teledyne Marine sales staff are able to address brand level solutions and turnkey systems and capabilities by leveraging the full range of technology solutions. By doing so, the company aims to provide a one-stop shopping experience including 24/7 customer support worldwide.

Oceanology International 2016 is the first occasion where customers will realise the benefits of the new global sales, service and support organisation. The Teledyne Marine One Team looks forward to receiving its customers in London.

https://www.hydro-international.com/content/news/teledyne-marine-s-one-team-at-oi